

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 02074 150348Z

15

ACTION EA-14

INFO OCT-01 ISO-00 EB-11 COME-00 TRSE-00 OMB-01 CIAE-00

INR-10 NSAE-00 RSC-01 FEA-02 INT-08 SCI-06 DRC-01

SS-20 /075 W

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R 150312Z FEB 74

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 9997

UNCLAS TOKYO 2074

E.O. 11652: N/A

TAGS: BTRA

SUBJECT: TRAVEL OF C.B. CATHAY

1. ALTHOUGH MR. CATHAY APPRECIATED EMBASSY OFFER TO ASSIST, HE HAD ACHIEVED HIS GOAL OF OBTAINING 10 MTTA MONTH POLYETHYLENE FEEDSTOCK THROUGH DIRECT ARRANGEMENTS WITH MITSUBISHI.

2. IN VIEW OF TIGHT SUPPLY OF POLYETHYLENE PRODUCTS IN JAPAN (TOKYO'S 1738), BELIEVE MR. CATHAY'S CASE MIGHT BE INSTRUCTIVE TO OTHER BUSINESSMEN. HE CAME WELL PREPARED, WROTE MITSUBISHI IN ADVANCE, SECURED LETTER FROM GOVERNOR OF GUAM IN SUPPORT OF HIS CASE, AND OBTAINED SUPPORT OF HONORARY CONSUL OF JAPAN AT AGANA (I.E. FOR GUAM)

3. ALTHOUGH MITSUBISHI TOLD MR. CATHAY THAT SUPPLY SITUATION SO TIGHT COMPANY HAD TO CAREFULLY CONSIDER ALLOCATION EVERY TON OF POLYETHYLENE, THEY AGREED TO SUPPLY AMOUNTS NEEDED. HOWEVER MR. CATHAY WILL BE PAYING NEARLY TWICE THE PRICE HE PAID LAST YEAR FOR SAME MATERIAL.
SHOESMITH

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
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Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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Subject: TRAVEL OF C.B. CATHAY
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